



**TAMIL NADU SALT CORPORATION LIMITED**  
**LLA BUILDING 4<sup>th</sup> Floor, 735, ANNA SALAI,**  
**CHENNAI – 600 002.**  
**(An ISO 9001 : 2015 Certified Company)**

## **TENDER DOCUMENT**

**Tender No** : **12/FS/2019**

**Name of the work** : **Tender for transportation of around 60,000 MT of raw salt including loading and unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About 2 KMs lead) for the period from 01.04.2019 to 31.03.2020.**

**Last date and time for receipt of sealed tender** : **26.02.2019 by 3.00 PM**

ISSUED TO : COST OF TENDER FOR: Rs. 600(INCLUSIVE OF TAX)  
M/s

Non-refundable  
Non-transferable

**TAMILNADU SALT CORPORATION LIMITED**

**(An ISO 9001 : 2015 Certified Company)**

**(A Government of Tamil Nadu Enterprise)**

Corporate Office : 735, LLA Building, IV Floor, Anna Salai, Chennai – 600 002

Phone Nos: +91 44-28418344 / 28522708

Project Office : Mariyur Valinokkam Salt Complex, Valinokkam Post, Sikkal (Via),  
Kadaladi Taluk

Ramanathapuram – 623 528, Phone No. 04576 – 262227, 207111

**TENDER No.12/FS/2019**

**PART A – TECHNICAL BID**

PHONE : 044 – 28418344  
04576-262224

FAX : 044-28525846  
04576- 262227

This should be submitted in a separate sealed cover along with other documents, superscribing as ‘PART A – TECHNICAL BID’ on the top of the envelope.

**Tender for transportation of around 60,000 MT of raw salt including loading and unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About 2 KMs lead) for the period from 01.04.2019 to 31.03.2020.**

01. Name of the Tenderer with full address,

- a. Phone No.
- b. Emil ID
- c. Please furnish PAN No. and GST registration number.

02. Whether you are a Proprietary/Partnership Firm, Necessary notarized Certificate Deed/Agreement should be furnished

Signature of the tenderer

03. Do you have previous experience in loading, transportation of salt/food grains packed in bags. If so, latest documentary evidence in handling this type of work with list of parties for whom you have handled such kind of work should be furnished along with your performance Certificate
04. Whether you have furnished EMD of Rs.35,000/- as prescribed. If so furnish the details :
05. Whether you have undertaken such work for any other Govt. Department or Govt. Companies or private companies. If so furnish details. :
06. Whether you are possessing minimum 2 tipper lorries in your own or registered lease deed (Xerox copies of RC Book to prove ownership or lease for 2 lorries) shall be produced. In case of lease Xerox copy of registered Lease Deed shall be produced (specify clearly the No. of lorries possessed). :
07. Whether you are financially sound to execute the order for a value of Rs. 5.00 lakhs. If so to produce documentary Evidence. (Bank guaranty, solvency Certificate for 5 lakhs shall be produced) :
08. Whether you are agreeable to abide by all the terms and conditions as prescribed in our tender conditions.

Signature of the tenderer

**PRE-REQUISITE QUALIFICATIONS REQUIRED UNDER  
PART A TECHNICAL BID:**

1. The tenderer should furnish the details of remittance of EMD as prescribed for the tender. (EMD fixed at 1% of the tender value).
2. The tenderer should have minimum three years experience in the loading and transportation work through dipper lorries/tractors.
3. Should possess minimum 2 tipper lorries with 10 tonnes capacity in your own or by registered lease deed (Xerox copies of RC Book to prove ownership or lease for 2 lorries) shall be produced. In case of lease Xerox copy of registered Lease Deed shall be produced. (specify clearly the No. of lorries possessed).
4. The vehicle should be in good working condition and you should also produce the fitness certificate along with age of the vehicle.
5. For ensuring financial soundness the tenderer should produce audited statement of accounts/balance sheet of their firm for last three financial years
6. Attested copy of the PAN to be enclosed.
7. **Tenderer should submit copies of the last two years income tax return filed.**

STATION :

DATE :

SIGNATURE OF THE TENDERER & DATE

Encl: Terms and conditions of Tender

**TAMILNADU SALT CORPORATION LIMITED****(An ISO 9001 : 2015 Certified Company)**

(A Government of Tamil Nadu Enterprise)

Corporate Office : 735, LLA Building, IV Floor, Anna Salai, Chennai – 600 002

Phone Nos: +91 44-28418344 / 28522708

Project Office : Mariyur Valinokkam Salt Complex, Valinokkam Post, Sikkal (Via),  
Kadaladi Taluk

Ramanathapuram – 623 528, Phone No. 04576 – 262227, 207111

Tender No.12/FS/2019

Cost of Tender Rs.600  
(Non refundable)**TERMS AND CONDITIONS OF TENDER**

Tender for transportation of around 60,000 MT of raw salt including loading and unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About 2 KMs lead) for the period from 01.04.2019 to 31.03.2020.

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Sealed Tenders are invited by Tamil Nadu Salt Corporation Limited, Chennai for the work of transportation of around 60,000 MT of raw salt including loading and unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About 2 KMs lead) for the period from 01.04.2019 to 31.03.2020. The tenderer should submit Part A- Technical Bid and Part B- Commercial Bid separately in sealed cover and the same should be enclosed in another cover superscribing there in the subject of the tender, tender reference number and due date of opening of the tender.

1. The tenderer should be addressed to The Managing Director, Tamil Nadu Salt Corporation Limited, LLA Building, IV floor, 735, Anna Salai, Chennai 600 002
2. a) Tender documents should be submitted through reliable Courier/Speed Post/RPAD or in person at our Corporate Office in Chennai. No tender box system.  
b) The tender should reach the Managing Director, Tamil Nadu Salt Corporation Limited, Chennai-2 by 3.00 PM on 26.02.2019 at the latest. Tender received after that time and date will not be accepted.

Signature of the tenderer

3. The tender should accompany by an Earnest Money Deposit of Rs.35,000/- by means of DD drawn on any Nationalised Bank in favour of Tamil Nadu Salt Corporation Limited payable at Chennai or by cash receipts. Tender received without EMD it will be summarily rejected
4. At any time after the issue of the tender documents and before the opening of the tender, the Corporation may make any changes, modifications or amendments to the tender documents and shall send intimation of such change to all those who have purchased the original tender documents.
5. In case any one tenderer asks for a clarification to the tender document before 48 hours of the opening of the tender, the Corporation shall reply to the tenderer and the copies of the reply to the clarification will also be communicated to all those who have purchased the tender documents without identifying the source of the query.
6. The Technical Bid will be opened by the Managing Director, Tamilnadu Salt Corporation Limited, Chennai in the presence of tenderers at 3.00 PM on 26.02.2019.
7. After opening the Technical Bid, only the eligible tenderer's Commercial Bid will be opened by the Managing Director, Tamilnadu Salt Corporation Limited, Chennai 2 in the presence of tenderers who choose to be present at 3.30 PM on 26.02.2019.
8. The Corporation reserves the right to conduct or not to conduct negotiations. Therefore, the rates quoted should be firm. In case negotiations are held, the tenderers or their authorized representative should be present at the time of opening of the tender for participating in the subsequent negotiations. It shall be noted that if the tenderers or their authorized representatives do not choose to be present at the time of opening the tenders and in case negotiations are held, the rates quoted in the tender by them would be taken as final.
9. The tenderers should quote firm rates both in figures and words separately for each item of work as indicated in the tender form enclosed. In case if there is any difference between the figures and words, the lower quoted figure will be taken as the offer.
10. If the tender is not accepted, the EMD will be refunded within two months to the unsuccessful tenderer on getting requisition for refund of EMD in writing.
11. The EMD of Rs.35,000/- will be adjusted against the Security Deposit in respect of successful tenderers for satisfactory performance of the contract and to cover loss, shortage etc. The EMD and the S.D. will not carry any interest.

Signature of the tenderer

12. The tenderer should take all the insurance including third party towards the above contract and no liability whatsoever is to be claimed from the Corporation.
13. Corporation reserves the right to reject the tenders without assigning any reason or to award the contract to one or more persons on the same terms and conditions.

### **INSTRUCTIONS TO THE PARTY TENDERING**

1. It shall be the sole and absolute responsibility of the tenderer to obtain and gather all information, at his own expense, which may be necessary for the purpose of making the tender and for entering into the contract. The Corporation does not undertake any responsibility for the lack or insufficiency of any information herein. When a tenderer submits his tender in response to the tender documents, he will be deemed to have understood fully about the requirements, terms and conditions of the contract and to have satisfied himself fully of the sufficiency of information as may affect the tender or the contract. No extra payment or compensation will be made by the Corporation on the pretext that the tenderer did not have a clear idea or information of any particular matter relating to the tender or the contract and this shall be a condition of the tender and the contract. Every tenderer is expected before quoting his rates to inspect site of work so that the rate for various items can be assessed to his satisfaction.
2. The tenderer should quote specific rates in Part B – Commercial Bid in a separate sealed cover for each items in the schedule and the rate should be in Rupees and Paise. The schedule accompanying the tender should be written legibly and free of corrections. The corrections, wherever unavoidable should be made by crossing out, initialing and rewriting. The rates should be written both in words and figures.
3. The tenderer should affix his signature at the end of each page of his tender and attach other documents thereto. The accepting authority will also similarly affix his signature to the accepted tender.
4. The Contractor may construct his shed for keeping safe the materials that may be issued by the Corporation for the execution of work and his own materials. Necessary space required for the constructions of shed will be allotted by the Corporation on written request by the contractor.
5. Tender shall remain open for acceptance for 90 days from the date of opening. No revision or modification in the tendered rate will be allowed during the period of validity of tender or the extended period.

Signature of the Tenderer

**GENERAL CONDITIONS**

1. The estimated approximate quantity to be transported during the year 2019-20 is 60,000 tonnes.
2. The Contractor shall not assign or sub-let the Contract or any part thereof without the prior written approval of the Corporation.
3. The Contractor or his authorized agent and his workers will be permitted to enter into the complex for carrying out the work until the agreement is alive. All the workers engaged by the contractor should be issued with the ID card and the names of the workers informed to General Manager.
4. The work should be completed within the prescribed time limit. The Contractor shall be permitted to carry out the work until the agreement is alive.
5. At the time of execution of work, the Contractor himself or his authorized agent should be present in the spot for supervising the work to ensure proper execution as per terms and conditions of the agreement.
6. The Contractor is fully responsible for the discipline of labourers engaged by him. If any of his labourers goes beyond the limit and quarrels, unnecessarily without supervising Officers/Staff, the contract will be terminated without any notice.
7. The Contractor should return the materials received from the Corporation intact after the work is completed. If any materials are found missing, the cost of the same will be deducted from the bill payable to him.
8. The General Manager or any Officer of the Tamil Nadu Salt Corporation Ltd. duly authorized may put an end to this agreement at his option at any time and in the case of bad works, actions will be initiated for the termination of the contract.
9. The quantity of work executed shall be measured and payment made at suitable intervals. On completion of work under this agreement, final measurement will be made and the final bill prepared and settled.

**10. Security Deposit:**

Successful tenderer should remit 2% of value of order as Security Deposit and enter into an agreement

The Security Deposit will be forfeited if the successful tenderer failed to despatch the consignments as per the schedule prescribed.

Signature of the Tenderer



**11. Liquidated Damages:**

- Liquidated damages at 0.25% for calendar day on the value of the un lifted portion of that calendar days schedule shall be levied subject to a maximum of 10% of the value of that calendar day schedule.
12. A notice of 10 days shall be given in writing before terminating the work, when continued slow progress, suspension of work subletting the work for a portion thereof is observed.
  13. If the value of the work executed exceeds the agreement value due to unavoidable circumstances, if any a supplemental agreement will be executed and the excess value paid as per the agreement.
  14.
    - a) Further Security Deposit over and above the EMD will be collected from the contractor to whom the work is awarded according to the value of agreement (2% of the total value of agreement.
    - b) The EMD of Rs.35,000/- remitted by the contractor will be adjusted against the Security Deposit and the same will be refunded after the completion of the contract.
  15. Applicable deduction towards Income Tax will be made from each bill towards the Income Tax/Surcharge and credited to the Income Tax Dept. Applicable service tax would be levied extra.
  16. In every running bill 5% of the value will be deducted towards Security Deposit until such deductions along with EMD/FS make upto a total of 7% of the value of work done to ensure proper execution of the remaining work under the contract. This deduction will not be made in the final bill. The amount so withheld shall not bear any interest. The amount deducted will be related after settlement of final bill.
  17.
    - a) The extra expenditure over and above the tendered amount, if any, that may be necessitated to be incurred on account of failure of the contractor to execute the work as per the terms and conditions will be recovered from him.
    - b) Legal action will be initiated to recover the excess expenditure required to be incurred by the Corporation on account of such non compliance of the lowest tenderer besides forfeiture of the EMD/Security Deposit. This shall be in addition to the liquidated damages payable under clause 10 above.
  18. The decision of the General Manager or any Officer of Tamil Nadu Salt Corporation Ltd. duly authorized on his behalf as to the rate of progress and quality of work shall be final.

Signature of the tenderer

19. An agreement shall be entered (copy of agreement enclosed) within 7 days, as stipulated in the agreement, from the communication of the acceptance and that within this period the security deposit shall be paid in full. If the contract backs out from executing the work after entering into agreement, the contractor will be terminated and his EMD forfeited besides including his name in the black list.
20. The Contractor is responsible for employing with the provision of labour amenities in respect of labourers engaged by him.
21. The Contractor should make necessary agreement for deducting of EPF as per EPF Act in respect of the workers engaged by him. For any failure in adoption of EPF rules, the contractor will be personally responsible.
22. The Contractor should not stop the work in the event of any strike by other section works or by his workers. He should continue his work and any such stoppage of work will be liable for penalty and loss, if any will be collected from the contractor.
23. **REVISION OF TENDERED RATE:**

The tendered rate will be in acceptance for the period of contract or upto the extended period of contract. No revision/modification in the tendered rate will be allowed during the period of contract or the extended period.
24. If necessitated, the contractor should undertake additional work of the same nature on payment of additional EMD and after executing the supplemental agreement.
25. The agreement shall be entered into with the Corporation within 7 days from the communication of the acceptance and that within this period the security deposit shall be paid in full. If the contractor backs out from executing the work after entering into agreement, the contract will be terminated and his EMD forfeited besides including his name in the black list.
26. The contract is subject to Chennai Jurisdiction only.

Signature of the tenderer

**SPECIAL CONDITIONS**

1. The tenderer should engage Tipper Lorries with 10 tonnes capacity for adequately manned conveying raw salt so as to ensure quick and timely transport of salt. He should enclose necessary documentary evidence (Xerox copy) along with the tender in proof of the possession of Tipper Lorries and produce the original documents for verification before entering into agreement.
2. The work should be commenced immediately on receipt of the work order and carried out as per the schedule prescribed.
3. The salt should be conveyed from the heap/platform that maybe specified by the Staff/Officer concerned after confirming the quality.
4. All the materials required (scraping pads, baskets, spades etc.) shall be purchased and used by the contractors themselves.
5. While loading the salt into Tipper Lorries, care should be taken to avoid contamination of insoluble and lumps.
6. Each and every Tipper Lorries will be weighed for the actual quantity transported. In the event of non-functioning of Weigh Bridge, the decision of Managing Director would be final and binding.
7. Proper Gate Pass will be issued for each and every trip and the bill will be prepared based on the Gate Pass only. The Contractors should keep his copy of the Gate Pass safe for verifying the billed quantity of his satisfaction.
8. The salt transported should be unloaded only in the space specified therefore.
9. The contamination insoluble should be avoided at unloading point.
10. The Tipper Lorry should not be allowed to ply on the drying yard on any account. Generally utmost care should be taken in handling the Tipper Lorry into office premises to avoid damages to any of the Corporation property. If any damage is noticed, the loss are fixed by the PM will be recovered from the contractor's bills.
11. If the transport of salt is not performed as per the schedule and any excess expenditure is caused for transporting salt on account of the contractors non-compliance of the terms and conditions, the Corporation reserves the right to recover such excess amount from the contractor. This shall be in addition to any liquidated damages payable under this contract.
12. The Corporation reserves the right to make alternative arrangements for procuring salt in the stock yard if the contractor does not comply with the work schedule.

Signature of the tenderer

13. The salt procured will be consumed then and there. Whenever necessity arises, the contractor should heap the procured salt as per the directions given by the Staff/Officers of FS Unit.
14. The heaps should be formed with a height not less than 5 meters.
15. The contractor should use only tipper lorries to transport salt and should not engage tractors and trailers.
16. The contractor should use side covering in the tipper lorries to avoid spillage of the salt while on transport.
17. The transportation of salt should not be stopped for any reasons especially for want of loading labour, want of diesel or funds etc.
18. The contractor should ensure salt transportation as per the time schedule given by the General Manager according to the need of raw salt in the Fortified salt unit.
19. The contractor should made his own arrangements to load the salt from the fresh salt heaps or old heaps as per the advise of the field officers and no extra amount will be allowed for old heap salts.

**20. PAYMENTS TERMS**

Bill will be prepared once in a month. Full 100% payment of the bill will be settled within 15 days from receipt of the duly certified bill from the Project Office and the payment will be after deduction of tax if any.

The contractor shall be liable for all losses, damages suffered by the Corporation due to the negligence of the contractor in the performance of any service under the contract.

21. The final bill will be prepared after the contract period is closed.
22. The contractor shall comply with all the requirements of the applicable labour laws including but not restricted to EPF, ESI, Minimum Wages Act, Payment of Wages Act, etc. as applicable, in respect of the employees engaged by him in the crushing, fortification and packing operations.
23. The contractor shall indemnify the Corporation against all and any claims arising out of the engagement of employees by the contractor including but not restricted to the claims arising under the Workmen's Compensation Act, 1923.
24. For all purposes under this contract or relating thereto, the contractor shall be an independent contractor.

Signature of the tenderer

**25. DISPUTES**

- (a) All disputes or differences arising out of or under this contract shall be referred to the sole arbitration of the Managing Director of the Corporation or his nominee including any Officer of the Corporation nominated by the Managing Director and the contractor shall not raise an objection to such arbitration on the ground that the arbitrator is an officer of the Corporation and as such is an interested party or that the arbitrators so appointed as earlier dealt with the subject matter of this agreement. The venue of the Arbitration shall be at Chennai only and the language of the Arbitration shall be in English.
- (b) Except as above, all matters arising under this Agreement shall be subject to the exclusive jurisdiction of the courts at Chennai only.

Signature of the tenderer

MANAGING DIRECTOR

**SECTION -IX**

**Please execute the agreement on a stamp paper of Rs.100/- value**

**ON STAMP PAPER**

**DRAFT ARTICLES AND AGREEMENT**

**ARTICLES OF AGREEMENT** made this  
 ..... day of  
 ..... between the General Manager, Mariyur  
 Valinokkam Salt Complex, Valinokkam, Ramnad District (hereinafter called the  
 General Manager which expression shall where the context admits include his  
 successors in Office and assigns) representing the Tamil Nadu Salt Corporation  
 Limited (hereinafter called the Corporation) on the one part and  
 .....  
 .....  
 ..... hereinafter called the contract or (which expression shall where  
 the context so admits includes his heirs, executors, administrators and legal  
 representative on the other part).

2. **WHEREAS** the Tamil Nadu Salt Corporation Ltd. is awarding the work  
 of  
 Tender for transportation of around 60,000 MT of raw salt including loading and  
 unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt  
 Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About  
 2 KMs lead) for the period from 01.04.2019 to 31.03.2020.

3. **AND WHEREAS** the said schedule of work and conditions have been  
 signed by or on behalf of the parties hereto.

4. **WHEREAS** the contractors has agreed to remit Earnest Money Deposit  
 of Rs.13,000/- and also Security Deposit of Rs..... in the form of Demand  
 Draft as Security with the Corporation for the fulfillment of the contract to the  
 satisfaction of the Corporation.

5. **AND WHEREAS** the contractor agrees that he will be bound by all the  
 conditions of the tender and all the time limits prescribed for the said work.

6. **AND WHEREAS** the contractor has agreed to execute upon and subject  
 to the conditions set forth and comply with the rate of progress given in the schedule  
 of work at the end of the Articles of this agreement for a total sum of  
 Rs.....(Rupee.....  
 .....only) of such other sum  
 as may be arrived at by the final assessment of the Corporation of the work.

Signature of the tenderer

7. Now it is hereby agreed as follows:

In consideration of the said sum of Rs..... (Rupees ..... only) or such other sum as may be arrived at by the final assessment of the completion of the work subject to the terms and conditions execute and complete the works shown in the schedule and the method of payment therefore as are provided for in the terms and conditions.

8. Time shall be considered as the essence of the agreement and the contractor hereby agrees to commence the work as soon as this agreement is accepted by competent authority and continue to carry on and complete the above said work as given in the schedule subject to condition that no extension of time shall be granted.

9. The tender notification, tender documents, instructions to tenderers and the entire set of tender terms and conditions, shall be read and construed as forming part of agreement and the parties hereto will respectively abide by and submit themselves to conditions and stipulations and perform the agreements on their parts respectively.

10. If any delay occurs by the contractor over and above the time given in the schedule for said work or if such delay resulted in loss to this Corporation, the contractor undertakes to pay the Corporation by way of liquidated damages at the rate of Rs.500/- per day till the completion of the above said work as now predetermined. The Corporation shall be entitled to collect the above amount of as liquidated damages from the Contractor giving reasonable opportunity to him and establishing that such delay has resulted in loss to the Corporation.

11. If the schedule of said work is not kept up due to his own fault alone, the Chairman and Managing Director reserves the right to cancel the entire agreement or any part or parts thereof and to reward the work to any other person or a agency or to undertake the work departmentally.

12. Upon the terms and conditions of this agreement being fulfilled and performed to the satisfaction of the Corporation, the Security Deposit by the contractor as hereinafter recited or such portion thereof as may be entitled to shall be returned to him as provided in the agreement. In witness where of the contractor has hereunto set his hand and the General Manager, Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District setting on behalf of the Tamil Nadu Salt Corporation Limited has hereunto set his hand the day and year first above written.

13. This agreement will form and part of the tender conditions.

Signature of Tenderer

14. Any dispute arising out of contract will be subject to Madras City Jurisdiction only.

Signed by the Contractor :

Address :

Signature of Tenderer

Signed by the General Manager

In the present of witness:

In the presence of witness:

1.

1.

2.

2.



**COMMERCIAL BID****PART – B**

Tender No : 12/FS/2019

Name of the work : Tender for transportation of around 60,000 MT of raw salt including loading and unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About 2 KMs lead) for the period from 01.04.2019 to 31.03.2020.

E.M.D. : Rs.35,000/-

Contract period : 01.04.2019 to 31.03.2020

Sl. No.	Quantity	Work	Unit	Rate Quoted in	
				Figures	Words
1.	60000 Tonnes.	Tender for transportation of around 60,000 MT of raw salt including loading and unloading by Tipper Lorries from the Bittern Pan area to the new 100 TPH Salt Washery at Mariyur Valinokkam Salt Complex, Valinokkam, Ramnad District (About 2 KMs lead) for the period from 01.04.2019 to 31.03.2020.	1 Tonne		

NAME OF THE TENDERER/FIRM  
AND ADDRESS

Signature of the tenderer